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C&S Grain Market Consulting
C&S Thoughts for Week 17
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1. The Corn planters are rolling, which is truly a sign of Spring and a new year of production. Planting season is a very important and unique time of year. No matter how long you farm you only get one chance per year to do it right. Even if you farm all of your working life, you only get to do it 40 or 50 times.
2. If you make incorrect decisions at planting time, you are stuck with them until harvest. Decisions like, is the soil too wet or too dry? Is the planting depth too shallow or too deep? Is the chosen variety for a given field the best one for that field, depending on the soil type and the growing season weather that follows? These are some of the very important decisions required. These decisions will bless or haunt a farmer for the entire year!
3. The greatest opportunity cost a farmer ever experiences is at planting time. Just stopping for lunch might prevent you from getting another 20 acres of Corn planted before getting rained out for three weeks, which is what happened to me in 1974. The yield difference was 90 bushels per acre, because of the early killing frost in September 1974. By the same token, planting at too great of a ground speed can prevent perfectly evenly seed spacing in a crop of Corn, and that can cost you from 20 to 40 bushels per acre at the end of the year, once again, depending on the weather. **Oh the decisions that are demanded at planting time.** I certainly do not miss that pressure. The opportunity cost was about \$250 per acre in 1974. With a 24-row planter, we are talking about as much as \$10,000 per hour. That is a sobering figure if you don't do it right!
4. If you are a farmer and reading this, you are more than aware of the consequences. If you are not a farmer, it will do you well to remember that your food supply may ultimately be determined by how good the farmer's decisions are during the planting season. Planting and harvesting seasons are the two times when all consumers should pray for farmers, that they be kept safe, and that they will make the right decisions.
5. Speaking of right decisions, we all have to power to choose. In the book of Daniel, in Daniel 12:4, God told Daniel in his vision, **"But for you Daniel, shut up the words, and seal the book until the time of the end; many shall run to and fro, and knowledge shall increase"**. As you travel the Interstates or the world's airwaves, and as you surf on the Web, do you think about God's word to Daniel and your decisions?
6. Every day since that time has brought mankind closer to the time of the end, and mankind's ability to travel and increase knowledge has ever been increasing. So we shouldn't be amazed at this verse, except, now we are increasing knowledge and the speed of travel at an ever-increasing rate of speed, almost in a parabolic curve. Parabolic curves never reach eternity before they crash!
7. The time for making wise decisions is now! This has always been true, but the consequences of making poor decisions have never been greater, whether is in regards to investments, food choices, lifestyle, relationships, or faith. Each generation experiences life at an increasing rate of busyness and stress. For those of us who were teens in the 50's, we long for "the good old days"! That is probably true of every generation, but life gets more complicated with each new generation, and with complications also comes opportunities, if we are ready. We all need an anchor to help keep us focused. Who or what is your anchor?

8. An obvious and most important area of involvement with Spring here on the farm is with the soil. The basic foundation of all wealth comes from the earth. It is either grown, mined, or pumped! One of the wonderful things here in the Midwest at the University of Illinois are the famous Morrow Plots that were established 130 years ago in 1876. The area that has been in continuous corn all those years, without fertilizer, is most important and interesting.
9. Depending on the differing growing season weather that each new year provides, the yields from the unfertilized area of continuous corn can vary dramatically, but the bottom line is this: Each new year God provides a new crop to the earth. The size of that crop not only depends on the weather, but also on the management and technology ability that mankind provides in tending to that crop, to enhance its productivity. These are some of the extremely important lessons that all of us involved in Agriculture, investing and life can learn from the Morrow Plots.
10. All wealth that God provides and man enhances begins in the soil. We are from the soil, Genesis 2:7.
11. If the rulers of the world and the marketplace would be willing to accept the fact that all wealth begins in the soil and is then enhanced along the way, there would be more wealth. If there were a greater value placed on the initial production that comes from the earth, then everyone would benefit with more wealth. It's like the principle of compounding. Are you aware of the principle of Parity?
12. The reason that more wealth is not allowed at the production level, in my opinion, is because too many people would then have too much wealth. The people having wealth would not be the elite, but those who are considered to be the "commons". They would be at too low a level in the ranking of society by the elite's for them (the elite's) to stay in power. Occasionally, however, there are occasions where the producers of raw commodities can move up a little bit on the economic ladder. The 2000-2012 time frame may be one of them.
13. Speaking of wealth coming from the earth, have you considered the growing importance of Corn to that equation? **Corn is cheap, Cheap, CHEAP, and becoming more valuable for sustainable life on earth every day.**
14. The Corn market continues to become more important all the time to many people because Corn is becoming the Commodity of choice in several areas. **Corn is in great demand for feed, fiber, food and fuel, and the U.S. is to Corn what Saudi Arabia is to Oil.**
15. Depending on planting conditions and weather, the markets have about 3 weeks left to adjust the Corn and Soybean price relationships enough to get a million or more Corn acres and a million or less Soybean acres.
16. If final planted Corn acres as reported in June are even up to 80 million acres (a 2 million-acre increase), a trendline yield of 146 bushel in 2006 will only produce a 10.7 billion-bushel crop. Use will likely grow to about 11.6 billion before the year is over. Therefore, ending stocks would probably be reduced down to about 1.5 billion bushels and the STUR would be 13% area.
17. A "best guess" right now for the Stocks-To-Use-Ratio (STUR) in the year ahead for Corn is somewhere in the 9% to 13% areas. This window of STUR values leaves a trendline price range for CZ in the 255 to 280 areas without considering the overruns that normally occur with buying surges that always take place during overbought situations.
18. Right now Corn is at \$2.3650 per bushel at the CBOT, \$3.4150 per bushel in Japan, and \$4.0250 per bushel in China on the nearby Futures markets.

19. **Corn is developing into a market that has growing demand while at the same time reduced production. This kind of market has the potential to create very explosive price situations over the next two years.**
20. The ongoing factors that are impacting the Corn market, factors which include energy values, falling STUR values, continued Index Fund buying, possible growing season problems, and increased export and domestic demand are not going to be resolved for several months. In the meantime, however, all markets have to breathe, and breathing to a futures market means correcting, in both Bull and Bear trends. Right now the Corn market is correcting and resting.
21. Every time a new 100 million gallon Ethanol Plant comes on line, the amount of Corn required to keep all of the supply input pipelines full increases by about 3 million bushels a month. A final yield at 139 Bu/A, which would be about 5% below trendline, will bring the ending stocks in Corn down to about 800 million bushels, for a STUR in the 6.8% area. When the STUR falls below 7%, just about anything can happen with Corn prices.
22. It is amazing on how we might go from over 2 billion bushels of expected Corn ending stocks to possibly only 800 million bushels in one year. **GO Corn! Go Ethanol!! Go Crude Oil!!!**
23. **The Corn market is moving into a realizing demand driven type of situation very similar to what happened in 1995-1996. In 1995 CZ made its final high for the year on its last trading day. Could that happen in 2006?**
24. The secret to ever expanding Corn use for Ethanol production is continued strong Crude Oil prices, followed by strong demand for Ethanol, which will continue to encourage outside investment sources of capital flowing into Ethanol Plant construction. At the present time, Ethanol Plants have a very good rate of return to the investor, and it will stay that way as long as energy prices stay strong, preferably above \$60 per barrel for Crude Oil. Corn prices have room to rally sharply without destroying Ethanol Plant's profitability.
25. At the present time, the Ethanol Industry is averaging about 2.8 gallons of Ethanol per bushel of Corn. With the CBOT Futures market for Ethanol at \$2.74 per gallon, versus CBOT Corn Futures at \$2.3650 per bushel, each bushel of Corn is providing \$7.67 of potential gross revenue, not including the value of the approximate 16# per bushel of DDGS remaining from the Ethanol manufacturing process. This is an Ethanol/Corn Ratio of 3.24 to 1. It is not the Ethanol manufactures fault Corn is so cheap, or that Ethanol is so expensive. It is a function of the present inequities of the marketplace. These inequities will not go on forever.
26. December Corn Futures (CZ) is in the process of making its Spring High. It could be as low as the 275 it reached two weeks ago, or as high as 325, if the trade perceives any kind of planting delays or unexpected increases in use, or anyplace in between.
27. The best thing about the Soybean situation are the uncertainties of this year's growing season, especially with the Asian Rust becoming more established in the Southern U.S. and with spores being found where the wind currents can transport them north this year.
28. Another potential supporting factor with Soybeans is the hope of less Soybean acres in Brazil next year because of low soybean profitability and the growing demand for Sugar Cane acres.
29. A third potential supporting factor with Soybeans is the hope of commodity inflation, especially in Silver and Sugar, dragging the price higher, in spite of Bearish Fundamentals.

30. Many cycle analysts have been looking for a long-term Low to be confirmed around the end of March or early April. This is part of a 30-month cycle that is part of the 30-year cycle. Likewise, all of the potentially Bearish news that applies to the Soybean market is now pretty well known, and contrarian opinion is starting to flash warning signals about being too Bearish because so many traders and analysts are already Bearish. Is it time for a rally? Time will tell!
31. Another positive factor for Soybeans is the rising cost of energy, which makes the use of Biodiesel more attractive.
32. How many bushels of Soybeans might be used for Biodiesel in the years ahead? The current estimate is about 60 million bushels in 2006, 120 million bushels in 2007, and 158 million bushels in 2008. It ultimately will be determined by how fast America wants to move toward serious Biodiesel consumption and that will be decided by at least six things. 1) Cost advantage; 2) Availability; 3) Technology solving gelling problems in cold weather; 4) Developing Manufacturing Facilities; 5) "Green" Government regulations; 6) Government subsidies.
33. The latest U.S. Drought Monitor is showing some signs of improvement, but after April is past, the time for plentiful showers to recharge the subsoil will be quickly evaporating. You may look at the latest image at <http://www.drought.unl.edu/dm/monitor.html> Be sure to click on the 6-week animation below the map to watch the migration.
34. This week's Energy Watch shows the U.S. using 20.572 Million Barrels Per Day (MB/D) versus 20.624 last week, versus 20.475 a year ago. The average retail price for Regular Gasoline is up 24.4% over a year ago, 278.3 versus 223.7, according to the Weekly Petroleum Status Report. Including the Strategic Petroleum Reserve (SPR), we now have 82.0 days of energy stocks on hand versus 81.5 days a year ago, assuming no new production and no imports. The U.S. imported 56.86% of its energy needs last week versus 56.94% a week ago, and refinery capacity is at 86.2% versus 91.3% a year ago. If America were to be cut off from all energy imports, we have enough energy stocks to last for 144.2 days this year, Vs. 142.7 days a year ago.
35. Crude Oil Futures continues to trade within a broad uptrend channel that is about \$23.00 wide and the center of that channel is currently around \$67.50. **Prices in the month of April could trade as low as \$56.00 or as High as \$79.00 and not be outside of this channel.** This channel is defined by the February 2003 High of \$39.99, the August 2005 High of \$70.85 on the topside, and a parallel line drawn from the December 04 Low of \$40.25. Until something happens to alter this channel, it will stay in place, rising at the rate of about \$1.00 per month. If the world holds together until 2012, just barely able to meet the daily energy demands, the center of that channel will be in the \$138.00 area. If one or more of the 5 unstable areas of the oil producing areas of the world, Iran, Iraq, Nigeria, Saudi Arabia, or Venezuela, has a serious interruption in production, expect much higher prices and the channel could roll up and double. **Don't be lulled into hoping Crude Oil prices are going to significantly decline like Natural Gas has declined. Natural Gas is a Domestic Market, and Crude Oil is a World Market.**
36. The U.S. Dollar Index declined nicely last week from 89.37 to 87.77. The Lead-Option U.S. \$ Index Monthly Chart is in a broad downward sloping channel that is about 21 cents wide. It is bounded by about 90.67 cents on the Topside and 69.27 cents on the Bottom side during the month of April. **Over time, unless the U.S. makes some drastic economic policy changes, the \$ is destined to go lower, much lower.**
37. The CRB (CCI) Index, the Index that measures the value of a basket of commodities that are weighted at different percentages reached new all time highs this past week at 389.75, and closed the week at 385.50 versus 373.50 last week. The CRB is likewise in a long-term uptrend channel, which started in November 2001 at 184.25.

38. The CRB uptrend channel, starting from November 2001, is bounded by 313 on the lower line of the uptrend and 398 on the upper line of the uptrend during the month of April. If all goes according to the schedule of commodity cycles, it should remain in a general uptrend for 6 more years towards the year 2012, reaching the 600 level by then if it stays in the same channel. After last week, I wonder if a new higher channel will roll up and unfold in the months ahead.
39. **Here are a series of inputs as they have entered my world this past week.**
40. **Balance in every area of life is important. Most of the world is not operating in a balance right now. Many of the markets are out of balance also, but that just provides opportunities to those who are informed, well capitalized and not afraid.**
41. Quoting from last Sunday's Kansas City Star by David M. Walker in a story titled "The Four Deficits Confronting U.S.", he says, "What we have going are the elements of a perfect storm-a potent mix of ignorance, apathy and inaction in all sectors of American society. If we continue on our present course, a fiscal crisis is not a matter of 'if' but 'when'!! What are those deficits? 1) The Federal Budget Deficit. 2) Our Savings Deficit. 3) Our Overall Balance-Of-Payments Deficit. 4) Our Leadership Deficit.
42. It doesn't matter if you are a Democrat, Democan, Republican, or Republicrat; most of the politicians in Washington are all in the same boat together, a fast boat to poor leadership and poor statesmanship!
43. America now has two active war fronts; Afghanistan and Iraq, with possible a third one being incubated for Iran. How do we pay for wars? Historically, the classic method of war finance is Inflation! It started with the Romans when they destroyed the intrinsic value of their coinage with lead. **Now we have the luxury of electronic keyboard printing presses, the number one supporter of which has been Ben Bernanke.**
44. Last week I said, *"In case you haven't noticed, Gold and Silver are starting to come alive. Notice I said, "starting", not "ending". Even though Gold is at \$602, up 138% from \$253 in July 1999, and Silver is at \$12.95, up 222% from \$4.01 in November 2001, we are just getting started. Back in 1980 when Gold peaked in the \$850 area and Silver peaked in the \$50 area what was the Gold/Silver ratio? It was 17 to 1. It will happen again, and Gold will not stop at \$850 this time."* Well the metals didn't disappoint the traders last week. After Gold hit new 25 year highs at \$649.00 per ounce on Thursday, it reversed down to \$610.50 per ounce, a drop of \$38.50 per ounce (5.9%) in less than two hours. Silver was the one to make your heart skip a beat. It went from \$14.69 per ounce to \$12.20 per ounce, a drop of \$2.49 per ounce (16.9%) in the same time frame. **NOTICE...Get Used To It. We haven't seen anything yet! You have been warned.**
45. Something important to remember in the Commodity Futures markets; Vertical price rises always lead to Vertical price declines, often at a time rate of about 5 or 10 to 1, meaning that it takes 5 or 10 times longer for prices to rise than it does for them to fall. The fall doesn't mean the trend is over. It just means that the market became overextended, and it was time to clean out the weak handed Longs!
46. According to Kevin Kerr of Rude Awakening, we could see \$6.00 gasoline in parts of the U.S. this summer if a certain number of events were to occur, both from nature (hurricanes) and Venezuela (Chavez). He says, "Venezuelan president, Hugo Chavez, is becoming increasingly hostile to both foreign oil companies and to the United States. Chavez recently reneged on a long-standing profit-sharing agreements with several major oil companies. And he has become increasingly fond of spewing anti-American rhetoric. As such, a supply disruption from this unpredictable Latin American gasoline exporter seems increasingly likely." The U.S. gets about 10% of its energy imports from Venezuela. **Remember that Chavez's new buddy is China. Once again, we have been warned!**

47. In case you haven't noticed, living conditions, peace and politics in Iraq are not getting any better. They never will because Iraq is made up of three main factions and legions of Tribes that hate one another. Iran probably holds the key to Iraq.
48. The ISM Index, formally known as the Purchasing Managers report is a simple method of tracking the strength in the Commodity markets. As long as it is above 50, it is expanding and demand for commodities is likewise expanding. The last reading was at 52. You may find every kind of index and reports at <http://www.briefing.com/Investor/Public/MarketAnalysis/Calendars/EconomicCalendar.htm>
49. There is some research being conducted for using the Ethanol production residual from the corn kernel, known as DDGS, as a source of both fertilizer for the land, but also as value added products for fibers and plastics, in addition to animal feed.
50. You may read about the fertilizer ideas at http://www.minnesotafarmguide.com/articles/2006/04/14/ag_news/production_news/prod10.txt or contact Del Glanzer at 320-762-0249 or 320-760-2149. His email address is geminig@rea-alp.com You can also write Glanzer at 5258 Highway 27 West, Alexandria, MN 56308.
51. You may learn more about product research being done at the University of Illinois from Assistant professor Vijay Singh at <http://www.age.uiuc.edu>
52. Miscanthus, a grass crop, is gaining in potential for use as a commercial crop providing biomass for energy conversion on continued research at the University of Illinois. Contact Stephen Long, Professor of Crop Sciences at <http://www.cropsci.uiuc.edu>
53. Two of the world's best analysts and advisors when it comes to understanding what is going on in the area of economics and politics are Jim Sinclair and Monty Guild. You may read their understandings on a regular basis. Jim Sinclair is at <http://www.jsmineset.com/home.asp> and Monty Guild at <http://www.guildinvestment.com>
54. You may not always agree with these two gentlemen, but it is your loss if you do not read them faithfully.
55. There are several technical methods that can be used to calculate potential targets for commodity prices in the Futures Market once they begin long-term uptrends. One method is to use an old "Rule of Seven" that very few analysts probably know about. Another method is to use Fibonacci Concepts. Both methods start from a long-term Low. In looking at Unleaded gas, it has targets in the \$5.85 area. Copper is in the \$10.84 area. Corn in the \$5.66 area. Sugar in the \$27.31 area. Silver in the \$72 area. Crude Oil in the \$195 area. Gold in the \$1700 area. The Goldman Sachs Index in the 1100 area, and the CRB Index in the 1400 area. These are potential price targets using some long-term price projections that might take until the year 2012. **WARNING! All of these projections are just that, PROJECTIONS, and many of them may not be met, some of them might even be exceeded.** These examples are provided just to give you an idea of what might lie ahead with commodity prices if inflation, or even hyperinflation, takes hold in America over the next 6 years.
56. **China is increasing its use of Corn for energy and plastics and might have a 10 million-ton gap between production and use by the year 2010 according to the Wang Xiaohui, an analyst at the China National Grain and Oils Information Center. If China starts to import U.S. corn again, possibly late this year as they did in 1995, prices will react sooner rather than later.**
57. I think the Kansas and Colorado Weekly Wheat crop ratings will be extremely important to the Wheat market in the month ahead, and Corn will be likely be led by the Kansas City Wheat Market.

58. Several private weather forecasters are leaning toward worsening drought conditions in the Great plains and the Midwest as we get into Summer in 2006. It will probably be a wild Summer!
59. A former Military Air Traffic Controller, Eric Julien, has completed a study of the Comet 73P Scwassmann-Wachmann and believes that part of it may have a good possibility of impacting an area of the Atlantic Ocean on May 25 between the Equator and the Tropic of Cancer. If it happens, it could generate 200-meter waves. Who needs Hurricanes? It has a very low chance of happening, but just in case...?
60. According to the Financial Times of London, even the IMF is getting into the act. The International Monetary Fund is warning Washington that "The dollar will have to depreciate "significantly" over the medium term if global economic imbalances be to be resolved in an orderly fashion".
61. Hugo Chavez is taking decisive steps to reduce Venezuela's exporting of Crude Oil to America. Recently he has completed a deal to export oil to India. It isn't a lot, but it is a start.
62. The change over from the Winter Blend to Summer Blend at refineries, the cleaning of storage tanks to eliminate MTBE and change over to Ethanol, and the requirements of different blends in different states in the U.S. East Coast are impacting both gasoline price and supplies more than expected. Uncertainty...we all need to get used to it.
63. A tiny chemical reactor the size of a credit card is being developed at Oregon State University to enhance the process of converting vegetable oil directly into Biodiesel. Nothing speeds up technology faster than the prospects of profits. The cures for high-energy costs are high-energy costs for as long as it takes technology to get it done. It will happen in time.
64. From Doug Gillespi Research at <http://www.gillespiere.com> and John Williams of the Shadow Government Statistics at <http://www.shadowstats.com> comes word that, "There are two broad types of political manipulation of economic data, systematic and current-event, and both are at work distorting economic reports". The slanted government reports may be able to fool some of the people all of the time, and all of the people some of the time, but they will not fool all of the traders all of the time. Maybe some investors are not being fooled either? **Go Commodities!!**
65. China continues to shift from the Dollar, but China is not alone. Word comes from Sweden this past week that they are shifting to the Euro, taking their U.S. Dollar allocation of reserves from 37% down to 20%. It isn't the amount that matters with Sweden, it is the trend of nations. **GO Gold!!**
66. Research is also increasing into using Corn for Pharmaceutical uses. Keep your eye on this. **Go CORN!!**
67. China is now starting to allow its citizens to invest in foreign financial markets. This could be a really big deal. So long Dollar?
68. From Jennifer Nicole Lee, what are the 5 worst foods that Americans eat daily? 1) French Fries...Try Sweet Potatoes instead. 2) Donuts...Try a Whole Wheat English Muffin instead. 3) Soda...Try Club Soda with a splash of lemon instead. 4) Bacon and Hot Dogs... Try nitrate free Turkey bacon instead (My former clients will not appreciate my printing this, I'm sure! 5) Potato Chips...Try Whole Wheat Pretzels or air popped pop corn. Oh well, you can't please everyone.
69. Now don't get me wrong, I do not promote knowingly eating bad food or poison. Sometimes one person's poison when it comes to food is another man's delight. One of the reasons Christians say Grace before eating is to ask God to purify the food and provide the nutrients we need.

70. Ehud Olmert's government is determined to move Jews out of the West Bank and give up land, denying the Israeli people from living in the land that God promised them through Abraham in Genesis. Expect more retribution to both the U.S. and the Olmert government in the weeks ahead as they proceed against God's promise to Abraham.
71. According to many scientists and analysts, Iran is now only about 5 days away from joining the Nuclear Club. If that is true, the world will be making more adjustments. It doesn't mean we are going to blow each other up, it just means the levels of risk and tension will again be on increase. More market jitters?
72. I keep repeating this because it is so good. For those of you who like to read what really brilliant business minds have to offer, I urge you to sign up for John Mauldin's "Thoughts from the Frontline Weekly Newsletter". It is free. To subscribe to John Mauldin's E-Letter please click here:
<http://www.frontlinethoughts.com/subscribe.asp>
73. By now you know I try and cover the world with these Weekly Thoughts, and those things that impact our lives and many of the markets we are interested in, especially the commodity markets. I do not intend to be presenting doom and gloom. I just want you to be prepared. Most of these things we can not change or stop, but we can be forewarned. Being forewarned helps us make better decisions in faith, investing, life, thinking, and reactions. We all need Hope and Psalms 27:14 is an excellent source for words of hope and courage.
74. **Once again, it is time for some good news again. Remember that God can thwart the plans of the nations, mankind, and evil.** Often it appears that the forces of evil and stupidity surround us. Often we fear that they are getting the upper hand. **The good news is that evil is not sovereign. Only God, (Elohim, Jehovah, Yahweh) is Sovereign. This is a very important Biblical fact that we need to understand.** If you choose to not believe this, that is your privilege. Personally, I prefer to believe and live in faith and not fear, but we are all free to choose.
75. For those of you interested in a better understanding of Christian based End Times Prophecy, there is a series of 3 articles titled "Seven Things You Have to Know To Understand End Times Prophecy" that do a very good job of putting it all together at the Website <http://www.gracethrufaith.com/> Click on the Ikvot ha'Mashiach link at <http://www.gracethrufaith.com/ikvot>
76. The 103rd Psalm is one of my favorite Psalms. It reminds us of how God has remembered that we are but dust, like a flower that appears for a little while and then vanishes away to be known no more. It speaks of how God has not dealt with us according to our sins or punished us according to our iniquities. It mentions how God has removed our sins as far as the east is from the west, and how great is Mercy is to those who fear Him. How do you suppose God does all of those things? He gave us Himself, in the form of His Son Jesus, to be our Savior by being an atonement for our sins through faith in His Death and Resurrection.
77. Please do not be afraid to share your thoughts with me. Your thoughts are as important as mine are. I am only a man, a sinful man at that, but one that has hope of being redeemed by the finished work of Jesus as my Atonement. All of us can personally have that hope also if you believe. Call me if you want to visit.
78. You have my encouragement and permission to forward my Weekly Thoughts to your friends if I ever say anything that blesses you. Likewise you have my permission to hit the "Delete" button if I waste your time.
79. **Did you Meditate on verse I Corinthians 2:9 last week? Think about Heaven when you read this and verse 10 also.**

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